



# Leading and Managing Teams

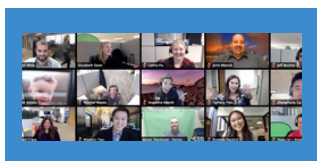
## FOR FRANCHISES *Online Program*



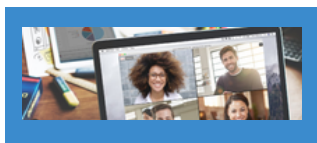
Maximise your leadership ability and enjoy the positive impact on the business and overall culture!

**Developed Specifically for Franchised Businesses**

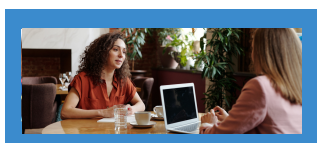
**The program includes:**



**10 x Weekly Trainings Sessions  
3 Hours per Session**



**Monthly Group Mentoring Sessions to Maximise Implementation & Results**



**2 x Individual Mentoring Sessions**

**Who is this program aimed at?**

- Leaders and Manager - working for a Franchisor
- Franchise Owners
- Leaders and Managers - Working for a Franchisee

**CONTACT US NOW**



1300 312 502



training@theproven  
group.com.au

## THE DETAILS



\$2950 (Ex GST) For entire course  
\$300 (Ex GST) per module (3 Hours)



Zoom - Online

[www.TheProvenGroup.com.au](http://www.TheProvenGroup.com.au)

**WHERE EVERYBODY WINS**



# What's covered in the program?

1

## MODULE 1: LEADERSHIP VS MANAGEMENT; WHAT'S THE DIFFERENCE?

Understanding Leadership & Management. The role of the team leader and manager

2

## MODULE 2: ARE YOU TAPPING INTO YOUR FULL MANAGEMENT POTENTIAL?

Learn the different management styles. Develop the skill of Giving and Receiving Feedback

3

## MODULE 3: IS YOUR TEAM PERFORMING AT 100%?

Understand the importance of role clarity and how to inspire discretionary effort through effective Performance Counselling

4

## MODULE 4: IS TIME SLIPPING AWAY FROM YOU FASTER THAN EVER?

Learn key time management tools to master productivity and minimise stress

5

## MODULE 5: HOW WELL DO YOU KNOW YOURSELF & OTHERS?

Complete your own DISC profile and use DISC to understand human behaviour. Using Behavioural profiles in Recruitment

6

## MODULE 6: ARE YOU OPTIMISING DIFFERENT PERSONALITIES ON YOUR TEAM?

Using DISC in the Performance Management and Team Building process



7

## MODULE 7: HOW GOOD ARE YOU AT DIFFUSING CONFLICT?

Learn the nature and causes of conflict & different conflict resolution Styles

8

## MODULE 8: DO YOU HAVE THE TOOLS TO DEAL WITH CONFLICT?

The dialogue approach in Conflict Management and utilising the Ten steps in conflict resolution

9

## MODULE 9: DO YOUR MEETINGS LACK STRUCTURE & OUTCOMES?

How to run Effective Team Meetings through understanding & creating Purpose and Structure

10

## MODULE 10: POOR BEHAVIOUR IN MEETINGS? HOW DO YOU HANDLE IT?

Effective Team Meetings: Handling the behaviour side of meetings. How to address problem behaviours before they derail your meeting